



## **JOE FREIGHT (U) LIMITED**



**Suite 37 Middle Corridor, Cargo Terminal Building, Entebbe International  
Airport, P.O.Box 640 Entebbe-Uganda.**

**Tel: +256 752691234, +256 772484648, +256 772458426.**

**E-mail: [info@joefreight.co.ug](mailto:info@joefreight.co.ug), [joeeluku@gmail.com](mailto:joeeluku@gmail.com), [Joeluku@joefreight.co.ug](mailto:Joeluku@joefreight.co.ug)**

**Website: [www.joefreight.co.ug](http://www.joefreight.co.ug)**

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**JOE FREIGHT (U) LTD**

**COMPANY PROFILE**

**2018-2020**

**DRAWN BY:**  
**MANAGEMENT**

## 1.0 INTRODUCTION

The profile details the company's operation as a Customs Clearing and Forwarding Agent of which service in our business globally. It is prepared by management to enable the public to take a quick overview of the company's undertakings in offering goods and services as demanded by Government bodies, ministries, parastatals, Non Governmental Organizations, public and private institutions and the general public.

## 1.1 MISSION STATEMENT

To provide its valued customers with the highest level of efficient speedy service in freight forwarding, customs, clearance, special projects storage and intermodal transportation.

## 1.2 LEGAL STATUS

Joe Freight (U) was incorporated on 13<sup>th</sup> February 2002 as a private limited liability company under the Company's Act (Cap. 85) and registered to operate in the Republic of Uganda. The objectives for which the company is registered are contained in its Memorandum of Association. The company's head office is located at New Cargo Terminal suite 90, Entebbe.

It has branches in Malaba, Busia and affiliates at Mombasa and Dar-es-salaama.

This is because the company has registered with the Tax Body Uganda Revenue Authority as a Customs Agent in Uganda and has been authorized to act as so from 2003 to date.

From the year 2004 the company also adopted the services of inland transport/properties from one area to another. This service is usually offered to organizations who would like to change offices and individuals changing residences.

## 1.3 COMPANY INFORMATION

1.3.1	FULL NAME	:	JOE FREIGHT (U) LTD
1.3.2	TIN	:	1000064225
	Email	:	info@joefreight.co.ug
		:	joeeluku@gmail.com
1.3.3	VAT REG NO.	:	29657-N
1.3.4	OUR BANKERS	:	BANK OF BARODA
		:	A/C NO. 9513020000107
1.3.5	DIRECTORS	(1)	ELUKU JOSEPH-C.E.O
		MOB	+256-772484648
			+256-752-691234
	Email		joeeluku@gmailcom
		(2)	OJAME IYHAPPS
		MOB	+256-772-458442
			+256-701-700880
	Email		iyhappsja@jmal.com

- 1.3.6 ENTEBBE OFFICE LOCATION: Cargo Terminal Building  
Suite 96, Box 640 Entebbe
- 1.3.7 TELEPHONE : +256 752-691234  
+256 772 484648
- EMAIL: : info@joefreight.co.ug  
joeeluku@gmail.com
- 1.3.8 KAMPALA OFFICE LOCATION: Plot 14, Mbuya road Kinawataka  
Kampala
- 1.3.9 TELEPHONE : +256 772-458426  
+256 772-484648
- 1.4.0 BUSIA BRANCH : Busia-Paradise Hotek  
MANAGER PAUL OWERE  
MOB. 0712-673898
- MANAGER BRANCH Customs House  
Customs Room, Malaba
- MANAGER PATRICK OKWIR  
MOB 0782-990561
- 1.4.1 KENYA ASSOCIATES : ASHLAYS ENTERPRISES  
CAR PARK BEHIND NSSF BUILDING  
P.O.BOX 80100 MOMBASA  
KENYA  
TEL:254-11-231324, FAX: 222503
- 1.4.2 TANZANIA ASSOCIATES : GRAND MOVERS  
CO-ARCHTECTURE BUILDING  
P.O.BOX 70909 DAR -ES-SALAM
- 1.4.3 LAWYERS : OMODING & CO.ADVOCATES  
P.O.BOX 4109, KAMPALA  
TEL +256-041-238403  
TELEX. +256-041-238985



## METHODOLOGY APPLIED FOR PROPERTY MOVING

### (a) SITE VIEWING

This enables us to assess the quantity of the items to be exported packing materials unpack palletize long and short tie storage and then transportation. It therefore gives us a lee way to adequately prepare packing materials, weighting and transportation.

### (b) PACKING AND WRAPPING

Loose property e.g. Books, Computers and their accessories, clothing, curtain materials, kitchenware etc, are properly wrapped using packing materials to protect them from breakages and scratches and are put into boxes. They are marked for identification purposes before transportation. Furniture is also protected using blankets, bubble wrappers and news prints for proper transportation.

The goods are packed in carton boxes for loose cargo, then weighed and numbered to ascertain the number and kgs of the consignment to be exported. These are properly labeled showing the point of origin and the destination for quick tracing of the cargo. A fully prepared packing list attached accompanying the goods to the destination point.

### (c) TRANSPORTATION

We have covered trucks meant for cargo transportation and property is usually protected from rain, untrustworthy characters and breakages, special support small trucks for delicate items such as computer servers, fridges, glass materials are always hired for purpose of minimizing breakages and damages. The company has a Fuso Truck which is normally packed at the Airport for hire basis on part of the great lake region.

### SPECIAL SERVICE REQUIRED

This is usually employed where technical expertise is required e.g. Project cargo, information technology system handling, we take the hassle of moving oversized/heavy fragile or compiled cargo to remove destination with Uganda and overseas, networking, modern furniture and equipment handling especially hazardous cargo which need special cargo i.e. Reagents lab equipments and perishable.

### INSURANCE POLICY

Goods moving are always insured against risk such as fire, accidents loss, theft, etc.

## 3.2 FINANCIAL STATEMENT

Annual value of business undertaken in the last three years.

YEAR		2014	2015	2016
TURN OVER	UGX	120,048,600	239,796,216	349,422,824
	USD	46,173	113,295	116,438

Joe Freight (U) Ltd has for the time it has been in existence managed to build and consolidates its financial position to a level that is well capitalized and well provisioned to enable it execute any kind of cargo clearing assignments with a lot of ease and flexible.

We enjoy excellent and cordial relation with our Bankers in such a way that they can extend short term bridge finance for large cargo clearing condition that may be well beyond our financial resource capacity to handle.

### 3.3 BUSINESS AS A CLEARING AGENT

As an Associate we offer a total service covering freight forwarding, customs clearance, project cargo storage and distribution, insurance export discrimination and import credits. We are fully connected to the Automated Broker interface (ABI) a direct link to customs-a system that formerly required couriers. With this we can trace your shipment at any point during its journey with our Asycuda World System. As a member of Uganda Clearing and Forwarding Agents Association (UCIFA), the Association body controls our billing rates in billing rates in order to enforce uniformity in the clearing and forwarding Industry. However, we still have a choice of market strategy depending on the prevailing circumstances and which is treated on case-by-case basis.

1. The percentage rate
2. The flat rate

We therefore find the following percentage rates reasonable for handling our client.

#### A.1. PERCENTAGE RATE

- i) Charge 1.5% of CIF for home consumption goods C4
- ii) Charge 1% of BIF for Warehousing & Transit goods
- iii) Charge 1.5% of CIF for Temporary Importation and special clearance CB2

#### A.2. FLAT RATE

- i) Less Container load (LCL) Shs 1,000,000= for Agency fee USD 250.00
- ii) 20Ft Container of Goods Shs 500,000= for Agency fee USD 150.00
- iii) 40Ft Container of Goods Shs 750,000= for Agency fee USD 200.00
- iv) M/V per Unit Shs 250,000= for Agency fee USD 100.00
- v) Any incidental expenses incurred on behalf of the client to be charged at cost.
- vi) For projects, big consignment and large volumes, special rates are negotiable.
- Vii) For unaccompanied baggage we charge in Uganda shilling i.e from 100-500 Shs.100,000=, 500 above Shs 150,000=

#### B. SURFACE TRAFFIC HANDLING

1. DOCUMENTATION: UG.SHS 50,000= per Bill of Entry
2. LOADING/OFFLOADING AS PER COST
3. AGENCY FEE USD 250
4. EX-WAREHOUSING UG.SHS 200,000= per Bill of Entry.

#### C. HANDLING AND STORAGE CHARGE AT CUSTOMS TERMINAL.

##### PORTS/TRANSIT SHEDS APPROVED BY CUSTOMS.

- 1) Handling verification and repacking  
U.SHS. 100,000= per 20ft Container = USD 50.00  
U.SHS. 200,000= per 40ft Container = USD 100.00  
U.SHS. 7,500 per ton/mm3 for LCL/BB Cargo = USD 10.00

#### D. LOCAL TRANSPORT WITHIN CITY LIMITS EX-CUSTOMS TERMINAL (WHEN OFFLOADED AT THE TERMINAL) RA ILWAYS GOODSHED OR WAREHOUSE

USD 400 PER 20ft Container  
USD 500 PER 40ft Container  
Loose Cargo per Truck USD 200.00



E. **ADMINISTRATION AND COMMUNICATION CHARGES**  
U.SHS. 50,000 per consignment

F. **COMMISSION ON DISBURSMNENT**  
10% of amount disbursed

G. **AIRPORT HANDLING CHARGES**

- a) **Agency Fees 1.5% of CIF Value**  
Minimum Charges \$100.00  
VAT 18% of Agency fees  
Documentation \$15.00  
Airport Handling Charges: As per Enhas /Roka Tariffs or \$0.15/Kg  
Labour: At cost  
Reimbursement Fees: 10% of amount Paid
- b) **Transport Ex-Mombasa**  
Road transport (F.O.T) Kampala per lim  
20ft Container 18ft USS 2500 per Teu  
40ft Container USS 3850 per Teu
- c) **Freight collecting fees**  
5% transport to be collected with minimum of 50,000=
- d) **Storage charges**  
1 unit (cars) U.SHS. 3,500 per day  
1 unit loory/Truck U.SHS. 7,000 per day  
20ft Container U.SHS. 10,000 per day  
Bulk break/grouping cargo U.SHS. 10,000 per day  
Small package U.SHS. 3,000 pet square metre  
Open Cargo U.SHS. 5,000 square metre
- e) **Freight Collection fees**  
Agency fee 1.5% of CIF Value or minimum charge of USD 100.00  
Documentation UG.SHS. 50,000 per consignment or USD 15.00
- f) **Ancillary Charges Ex-Mombasa**  
Delivery order fees - at cost  
Vessel Delay surcharge - at cost  
Late Documentations - at cost  
Customs warehouse charges - at cost

**TRANSPORT ENTEBBE AIRPORT/KAMPALA**

0-99KGS	UG.SHS.	100,000=	or	USD	50.00
100-300KGS	UG.SHS.	200,000=	or	USD	75.00
301-500KGS	UG.SHS.	250,000=	or	USD	100.00
Above 1000KGS	UG.SHS.	5,000 per additional KG/Cu. Ft			



## EX-WAREHOUSING CHARGES

In all cases where the shipment is warehoused in a bonded warehouse or released on prior release, BIF shall be charged at 1% of the bond amount.

### NOTE:

Note that any of the disbursement made on behalf of the client to be recovered at cost where applicable e.g. Banker's surcharge, release fee, lift on/off fee, port charges, container demurrages etc support documentation shall be provided. A disbursement fee shall be charged at 10% on disbursement. These rates do not apply to perishables, hazardous or out of gauge shipments. A part from freight forwarding services, we offer but not limited to consolidation export, licensing logistics and tracking local courtage and project cargo.

### GENERAL REMARKS

- All business is subject to UCIFA General Trading Conditions available on request.
- The tariff is based on today's data and is subject to change without prior notice.
- For projects, big consignments and large volumes, special rates are negotiable.
- VAT to be added on total charges where applicable.
- Clients are advised to insure their goods, no insurance on goods is provided by any member unless requested for in writing by client, and in this case acts as an agent only in securing the insurance cover.
- Any incidental expenses incurred on behalf of client to be charged at cost.

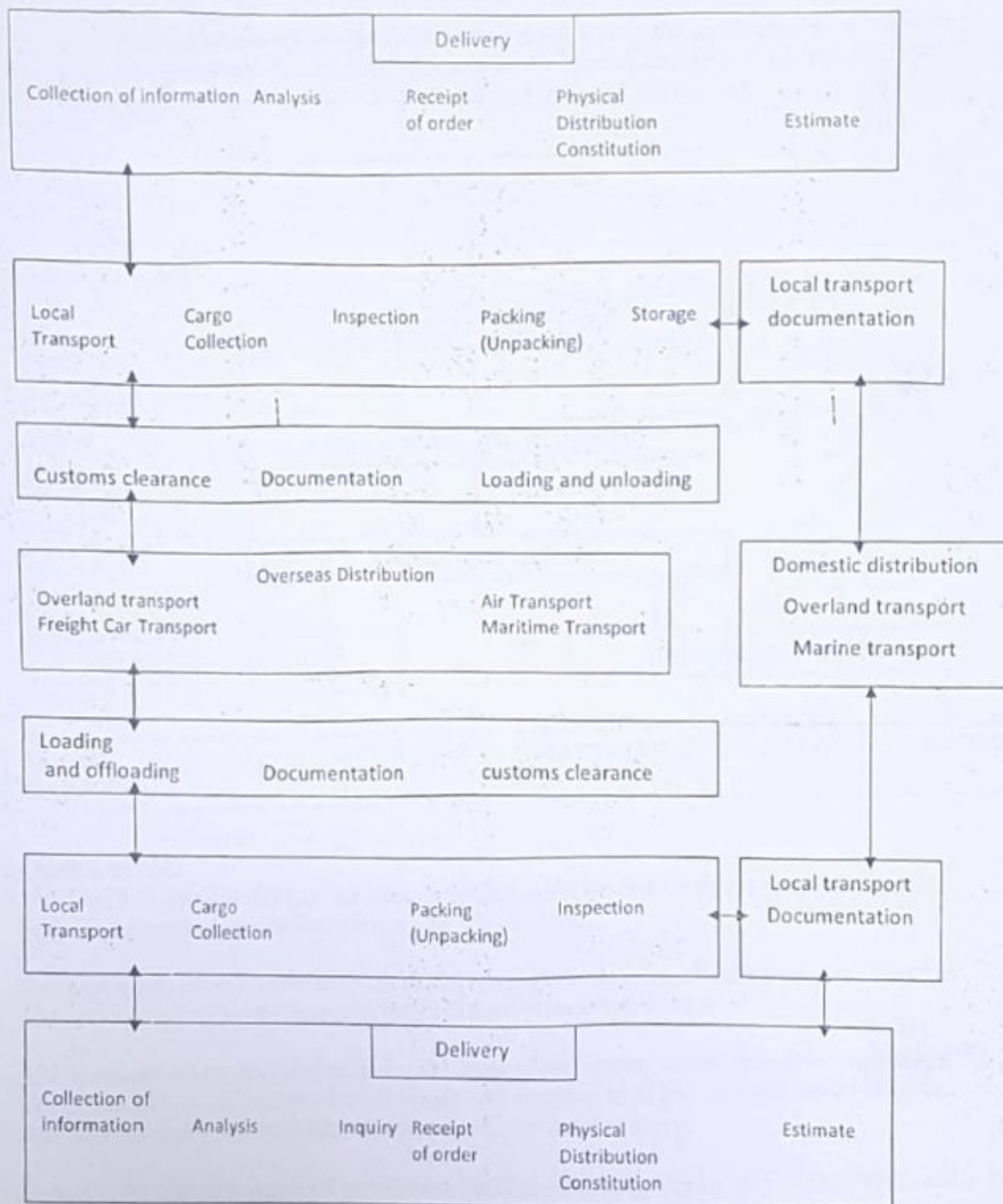
NB: THE ABOVE CHARGES DO NOT INCLUDE AGENCY FEE PORT CHARGES, BOND CHARGES, TRANSPORT COSTS OR ANY OTHER CHARGES DUE ON GOOD DESTINED TO UGANDA WHOSE CONTRACT OF CARRIAGE TERMINATES AT THE PORTS OF MOMBASA OR DAR-ES-SALAM

## 2.0 BUSINESS AS TRANSPORTERS

The company owns a Mitsubishi Fuso Truck and can transport Cargo from the coast to any destination within the Great Lakes Region. Thus additional revenue will be generated by providing and charging for transportation services which rates observed above will have to be negotiable and could in general be as follows for the purpose of this report.

i)	Kampala to Mombasa	-	US\$ 50/mt
ii)	Mombasa to Kampala	-	US\$ 110/mt
iii)	Kampala to Kigali	-	US\$ 990/mt

Fig. 1 Functional flows of the intermodal transport system attached.



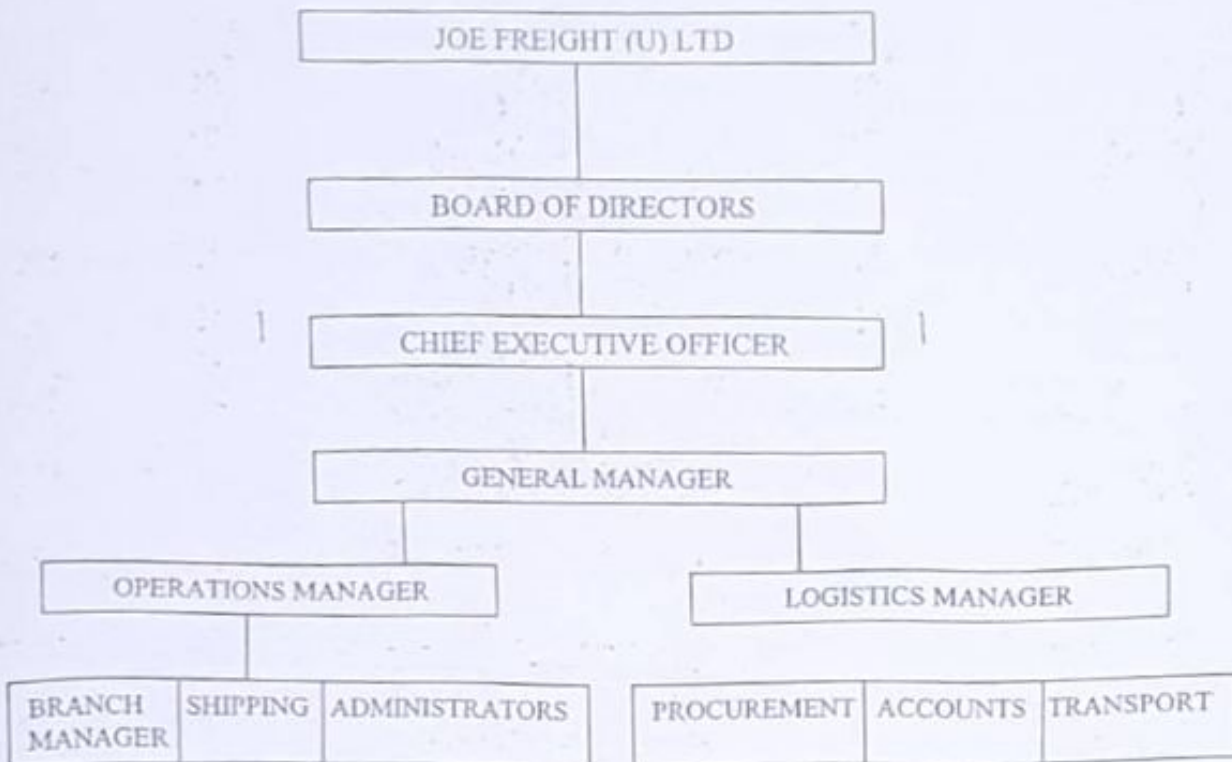
It is a matter of policy for the company that, all its business of clearing and forwarding as detailed above shall be undertaken in full compliance of all customs regulations and the relevant provisions of the law of the Republic of Uganda.



### 3.0 ORGANIZATION AND COST ANALYSIS

Great emphasis has been attached to the Organizational Planning and Cost Analysis of the proposed project.

The planning of the Organization is based on dividing the operations into related functions grouped into cost centres, while cost elements accruing in the centres have been classified into Direct (Variable) costs and indirect (fixed) costs.



#### EXPERIENCE

Although JOE Freight (U) Ltd has been in operation for the last 10 years, the Directors have been in clearing and forwarding services for fifteen years.

The cost centres that have been evolved for the project are those of Administration /finance and operations which are clearly, reflected in the Organization Chart.

The company takes appropriate action to meet Government, social and other regulations prescribed from time to time. The company will continue to follow strategies and objectives that will positively facilitate the achievements of the stated mission.

Attached is a list of some of our clients handled analyzing similar and organization and satisfactory performance.

## APPENDIX (A)

### LIST OF SOME OF OUR CLIENTS

- 1) Makerere University Walter Reed Project (M.U.W.R.P) –USAID funded Project  
P.O. Box 165224  
Kampala
- 2) Alphase Construction  
Bwaise Kampala
- 3) Saracen (U) Ltd  
Rotary Avenue Kampala
- 4) OM General Trading Co, Ltd  
P.O. Box 31669,  
Kampala
- 5) Monusco Log Base – UN Funded Project
- 6) Joint Medical Stores  
Plot 18-28 Bugonga road  
P.O. Box 4501  
Kampala
- 7) The Inspector General of Government  
P.O. Box 1682
- 8) Emirates Airlines
- 9) Malsterser Hiltendienst Ev. An NGO dealing in essential drugs for the needy in DRC and Southern Sudan
- 10) Afroplast Enterprise Manufacturers of Plastic Projects  
Portbell Road  
Luzira
- 11) Joint Medical Stores  
Plot 18-20 Gogonya Road  
P.O. Box 4501  
Kampala
- 12) Great Outcome  
P.O. Box 9717  
Kampala

We are represented by:-

- a) M/s. Rainbow Logistics P.L.C of London
- b) Logenics LLC International of USA who are our associates and through them to a network of offices throughout the world.





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THE REPUBLIC OF UGANDA

# Certificate of Incorporation

(Printed in Form 19 (1) of the Companies Act)

I CERTIFY that **JOE FBIGST (U) LIMITED**

has this day been incorporated with Limited Liability.

Dated at Kampala, this **13TH** day

of **FEBRUARY** the year **2002**

ASST.

**BEN TURYSINGURA**

Registrar of Companies